

BIG RED SUN

Thank you for your interest in Big Red Sun design/build services. We strive to provide our clients with exquisite landscapes, expertly crafted with attention to detail and function. We specialize in comprehensive residential and commercial projects integrating hardscape and planting, with a focus on vernacular materials and native flora. We draw inspiration from a variety of influences, from classical to modern.

Our design/build process is broken down into four main stages:

Consultation Site Visit

Big Red Sun will send two designers to the site. The following describes the consultation details:

- a. Meet with you to discuss the project goals and strategies to achieve those goals. This is an ideal time to point out any problem areas which need to be addressed when moving forward.
- b. Photograph the property and conduct an initial site analysis for our records.
- c. Discuss your design budget. This is a crucial component which allows us to prepare and propose a quality landscape design which will be tailored to your needs.
- d. There is a \$150 consultation fee that can be applied to your design contract if you choose to move forward with your project.

Scope of Work / Design Contract

After the initial consultation our team will put together a Scope of Work which summarizes the discussed strategies and goals of the project. With this is the design contract which outlines the design process and what is included. We also state a design fee range. Many residential clients find that their projects' design fees may fall within the range of \$1,000-\$5,000.

Design Phase

Once a client chooses to move forward, a signed design contract and design retainer of the lowest estimated design fee are submitted to Big Red Sun. Then our team of designers begins design work on the project following the goals outlined in the Scope of Work. During this time ideas are tossed back and forth and we welcome any inspirations and feedback as we develop the design. We will then meet with you at our office for a Design Review and discuss different options in person.

Proposal and Installation Phase

Once the final design is approved our team begins to put together a proposal with installation costs estimated. All elements of the job are detailed for review and priorities can be given to selected areas of the project if needed. Then the client signs an installation contract and a deposit is made on a payment schedule determined by the overall budget. Plant and hardscape installation begins.

We welcome the opportunity to learn more about projects that call for the artful eye and meticulous hand that we provide. Please don't hesitate to call or email if you would like to learn more about our process or set up a consultation.

Thanks again for your interest —

Big Red Sun Austin